



Industry Case Studies

Product Type: Torsion Spring

Forming Method: Secondary

Industry: Aerospace

Product Application: Lavatory Door spring

The Customer's Problem:

In the Aerospace Industry, you meet the customer schedule or the whole thing takes off without you. Our client had been depending upon Advanex to come through for quite some time, when a critical part came along that another manufacturer was making for them. That other manufacturer had let them down with Quality and Material issues and a deadline was looming for 4 parts and two in particular required 25 pieces each of the part by the 21st of the month or it could put the client's whole contract in jeopardy. The problem was that it was already the 16th of the month by the time the client called upon their Advanex Account Manager.

The Advanex Solution:

The Advanex Account Manager realized the serious plight of the client and taking full advantage of the 185 Spring Coiling machines, 2nd shift, and Global Purchasing prowess of the Advanex team, they were able to quote the 4 parts, get the best quality raw materials, and run the 25 pieces of each, and get them delivered by the 21st thus saving the day and further proving the value of a partnership with Advanex. The client also was delighted to learn that all of this was done for them for the same price point as the other manufacturer and so this part and the other 2 were promptly moved to Advanex with a promise for more-as the business takes off!

Customer Testimonial:

"Advanex helped us to get the parts we need quickly with no hassles. They are very accommodating with all the requests and questions we raise to them." - Buyer, precision aerospace component manufacturer.